

grow with



Our world, world of TUI, is driven by people. Are you ready to discover the World of TUI for yourself?

TUI Hellas S.A., member of TUI Travel PLC, the largest international tourism Group in the world, is currently seeking to recruit

Online B2B Sales Executive

- for Athens (Ref. OSE10-ATH)
- for Thessaloniki (Ref. OSE10-SKG)

The job holder aims to identify and maintain a rich sales funnel of qualified business opportunities by promoting company's online booking system exclusively to the travel agents licensed in Greece.

Job description:

- Deal with existing and new b2b clients to maximise online sales
- Help with office work and online operations
- Plan & implement sales activities
- Report and follow up sales calls

What we look for:

- Minimum 2 years experience in sales within the travel industry or other services' sector
- Educational background in tourism management or marketing will be considered an asset
- Fluency in English, both oral & written
- Familiar with IT applications & software
- Ability to travel in Greece & abroad when necessary
- Communication and presentation skills
- Sales orientation
- Neat appearance
- Driving license holder

Company offers:

A competitive remuneration package including base salary & bonus, laptop, mobile phone, private health insurance, a dynamic and fast paced work environment, continuous training, career opportunities.

Does this sound like your world? If yes, please send your CV to cv@tui.gr, indicating the reference code of the destination you are interested in.

